

Commercial Contract: Optional Clauses

FLORIDA ASSOCIATION OF REALTORS®

1* Addendum No. _____ to the Commercial Contract between _____ (“Seller”)
2* and _____ (“Buyer”) concerning the sale and purchase of the Property
3* described as: _____

4 **The clauses below shall be incorporated into the Contract referenced above only if initialed by all parties:**

5 **Seller Initials Buyer Initials**

6* **(A) _____ \ _____; _____ \ _____ ARBITRATION:** Any controversy or claim arising out of or relating to this Contract, or the
7* breach thereof, shall be settled by neutral binding arbitration in _____ County, Florida, in accordance with
8* the rules of (name of organization) _____ and not by any court action
9 except as provided by Florida law for judicial review of arbitration proceedings. Any court having appropriate jurisdiction may enter
10 judgment upon the award rendered by the arbitrator(s). Filing a judicial action to enable the recording of a notice of pending action,
11 for order of attachment, receivership, injunction or other provisional remedies shall not constitute a waiver of the right to arbitrate
12 under this paragraph. Any claims or disputes with or against real estate agents participating in this transaction shall be submitted
13 to arbitration under this provision only with the written consent and joinder of the agent’s Broker. In connection with any arbitration
14 or litigation between the parties, the prevailing party shall be entitled to recover all fees, costs, and expenses, including reasonable
15 attorneys’ fees, arbitrators’ fees and administrative fees of arbitration.

16* **(B) _____ \ _____; _____ \ _____ SECTION 1031 EXCHANGE:** Buyer Seller requests a Section 1031 tax deferred
17 exchange in connection with this transaction. The parties agree to cooperate in effecting the exchange in accordance with
18 Section 1031 of the Internal Revenue Code, including execution of any documents that may be reasonably necessary to effect
19 the exchange; provided that (1) the party requesting the exchange shall bear all additional costs incurred in connection with the
20 exchange, (2) the non-requesting party shall not be obligated to delay the closing or to execute any note, contract, or other
21 document providing for any personal liability which would survive the exchange.

22* **(C) _____ \ _____; _____ \ _____ PROPERTY INSPECTION AND REPAIR:** Paragraph 7 of the Contract is deleted. **Seller**
23 shall grant reasonable access to the Property to **Buyer**, its agents, contractors and assigns for the purpose of conducting the
24 inspections described below; provided, however, that all such persons enter the Property and conduct the inspections at their own
25 risk. **Buyer** shall indemnify and hold **Seller** harmless from losses, damages, costs, claims and expenses of any nature, including
26 attorneys’ fees, and from liability to any person, arising from the conduct of any and all inspections or work authorized by **Buyer**.
27 **Buyer** shall not engage in any activity that could result in a mechanics lien being filed against the Property without **Seller’s** prior
28 written consent. In the event this transaction does not close, **Buyer** shall, at **Buyer’s** expense, (1) repair all damages to the Property
29 resulting from the inspections and return the Property to its present condition, and (2) release to **Seller** copies of all reports and
30 other work generated as a result of the inspections. **Seller** has no duty to make repairs except to those defects and conditions
31 reported by **Buyer** in writing prior to 5:00 p.m. on the date the applicable Inspection Period expires. **Seller** makes no warranties
32 other than marketability of title. (Check if applicable):

33* **(1) Structure and Systems:** Within _____ days from Effective Date (“Inspection Period”), **Buyer** shall, at **Buyer’s** expense,
34 have a certified general contractor or engineer make inspections which **Buyer** deems necessary to determine the condition of
35 all structures and systems, including roof; exterior walls; foundation; major appliances; electrical, HVAC, plumbing, and sewer,
36 septic and well systems; pool and pool equipment; parking lot; fences; and seawall or other retaining structures on the Property
37* except _____. **Seller** shall have _____ days from the date
38 **Seller** receives **Buyer’s** written report to obtain repair or replacement estimates from a licensed building or general contractor.
39* If the cost to correct the defects does not exceed _____% of the purchase price (“Structural Repair Limit”), **Seller** shall have the
40 defects repaired in a workmanlike manner by an appropriately licensed contractor. If the cost to correct the defects exceeds the
41 Structural Repair Limit, either party may elect to pay the excess, failing which either party may terminate this Contract.

42* **(2) Environmental Hazards:** Within _____ days from Effective Date (“Inspection Period”), **Buyer** shall, at **Buyer’s** **Seller’s**
43 expense, apply for a Phase I inspection to be conducted by an environmental engineer. **Buyer** shall deliver to **Seller** a copy of all
44 resulting environmental reports. If a lender requires a Phase II or III investigation, **Buyer** shall deliver written notice of the requirement to
45* **Seller** and **Seller** may elect, within _____ days from receipt of the notice, to conduct the investigation at (check one) **Seller’s**
46 **Buyer’s** expense. If **Seller** elects not to conduct the investigation, either party may terminate this Contract. If **Seller** elects to conduct the

47* **Buyer** (____) (____) and **Seller** (____) (____) acknowledge receipt of a copy of this page, which is page 1 of 3 Pages.

48* investigation, **Seller** will pay for and make corrective measures required by law. If remediation is necessary, **Seller** shall have _____
49 days to complete the cleanup ("Cleanup Period"). If remediation is completed within Cleanup Period, then **Seller** shall deliver written
50 notice to **Buyer** within 3 days after cleanup completion, and the parties will close the transaction on Closing Date, or, if Closing Date has
51 passed within 10 days from **Buyer's** receipt of **Seller's** notice. If **Seller** is unable to complete remediation within Cleanup Period, **Seller**
52 will deliver written notice to **Buyer** within 3 days after this determination is made and **Buyer** will within 10 days from receipt of **Seller's**
53 notice either cancel this Contract or accept the property in current condition and shall close on Closing Date, or, if Closing Date has
54 passed within 10 days from **Buyer's** receipt of **Seller's** notice with costs of completing the remediation being held in escrow at closing.

55* **(3) Wood Destroying Organism Inspection:** "Wood destroying organism" means arthropod or plant life which may damage the
56 wood in a structure, as defined in Section 482.021(27), Florida Statutes. Within _____ days from Effective Date ("Inspection Period"),
57 **Buyer** shall, at **Buyer's** expense, have the Property inspected by a Florida-licensed pest control business to determine the presence in
58 the improvements of past or present infestation and damage caused by infestation. **Seller** shall have ____ days from receipt of **Buyer's**
59 written report to obtain repair estimates from a licensed building or general contractor and treatment estimates from a licensed pest
60 control business. **Seller** shall treat and repair the Property if the cost to do so does not exceed ____% of the purchase price ("Termite
61 Repair Limit"). If the cost of treatment and repair exceeds the Termite Repair Limit, either party may elect to pay the excess, failing which
62 either party may terminate this Contract. If there is no evidence of live infestation and the Property is covered by a full treatment warranty,
63 **Seller** shall transfer the warranty to **Buyer** at closing and shall not be obligated to treat the Property.

64 **Seller** shall deliver the Property to **Buyer** at the time agreed in its present condition, ordinary wear and tear and repairs made pursuant to
65 this Paragraph excepted, and shall maintain the landscaping and grounds in a comparable condition. Walk-through Inspection: **Buyer** may,
66 on the day prior to closing or any other time mutually agreeable to the parties, conduct a final "walk-through" inspection of the Property to
67 determine compliance with this paragraph and to ensure that all Property is on the premises. No new issues may be raised as a result of the
68 walk through.

69 **Seller Initials Buyer Initials**

70* **(D)** _____ \ _____; _____ \ _____ **SELLER REPRESENTATIONS:** **Seller** shall, within _____ days from Effective Date and at
71 **Seller's** expense, deliver to **Buyer** current copies of the rent roll; leases; notes and mortgages; existing title reports or policies; surveys;
72 permits and certificates of occupancy; certified income and expense statements for the period January 1, _____ through December
73 31, _____, as Evidence that the Property generated income of \$ _____ against expenses of \$ _____;
74 and agreements with third parties that will remain in effect after closing. **Buyer** may terminate this Contract by written notice to **Seller**
75 within _____ days after receipt of the above documents if the statements differ materially from **Seller's** representations. If **Buyer** fails
76 to provide timely written notice, **Buyer** shall be deemed to waive this contingency.

77* **(E)** _____ \ _____; _____ \ _____ **SELLER WARRANTY:** **Seller** warrants that **Seller** has no knowledge of (1) notice of
78 city, county, state, federal, building, zoning, fire, or health codes, regulations or ordinances filed or issued against the Property, (2)
79 current pending lawsuit(s), investigation(s), inquiry(ies), action(s), or other proceeding(s) or the right to use and occupy the Property, (3)
80 unsatisfied construction liens, (4) incompatibility of property with land use plans (5) tenants in bankruptcy, or (6) special assessments,
81 condemnation, eminent domain, change in grade of public streets affecting the Property or similar proceedings affecting the Property.
82 If **Seller** is notified of any of the above matters prior to closing, **Seller** shall notify **Buyer** in writing within ____ days. If **Buyer** requires
83 the matter to be corrected prior to closing, **Buyer** shall notify **Seller** in writing within ____ days from receipt of **Seller's** notice. **Buyer's**
84 failure to provide timely notice shall be deemed acceptance of the Property with the matter as it then exists. If **Seller** is unable or
85 unwilling to correct the matter prior to closing, **Buyer** may terminate this Contract. **Seller** warrants that, as of Effective Date, execution of
86 this Contract and delivery of title is not a violation or breach of any agreement or judgment to which **Seller** is a party.

87* **(F)** _____ \ _____; _____ \ _____ **COASTAL CONSTRUCTION CONTROL LINE:** All or part of the Property is located
88 seaward of the Coastal Construction Control Line as defined in Section 161.053, Florida Statutes, and is therefore subject to government
89 regulation. Florida law requires **Seller** to provide **Buyer** with an affidavit, or a survey meeting the requirements of Chapter 472 of the
90 Florida Statutes, delineating the location of the CCCL on the Property at or prior to closing, unless **Buyer** waives this requirement in
91 writing. The property being purchased may be subject to coastal erosion and to federal, state, or local regulations that govern coastal
92 property, including the delineation of the coastal construction control line, rigid coastal protection structures, beach nourishment, and the
93 protection of marine turtles. Additional information can be obtained from the Florida Department of Environmental Protection, including
94* whether there are significant erosion conditions associated with the shoreline of the property being purchased. **Buyer** waives the right
95* to receive a CCCL affidavit or survey. requests a CCCL affidavit or survey within the time allowed for **Seller** to deliver title evidence.

96* **Buyer** (____) (____) and **Seller** (____) (____) acknowledge receipt of a copy of this page, which is page 2 of 3 Pages.

98* (G) _____ \ _____; _____ \ _____ **FLOOD AREA HAZARD ZONE:** The Property is located in a Special Flood Hazard
 99* Area Coastal High Hazard Area. Flood insurance on structures may be required as a condition of financing. If the first year
 100* premium of flood insurance required by a lender exceeds \$ _____ per year, **Buyer** may terminate this Contract unless
 101* either party elects, within _____ days of notification of the excess amount, to pay the excess. In addition, there may be restrictions
 102 on rebuilding in the event of casualty or substantial modification to the structure. **Buyer** is advised to verify all such restrictions with
 103* the appropriate government agencies. **Seller's** flood insurance policy is is not transferable to or assumable by **Buyer**.

104* (H) _____ \ _____; _____ \ _____ **SELLER FINANCING:** **Buyer** shall execute a purchase money note and _____ mortgage
 105* to **Seller** in the amount of \$ _____, due _____, bearing annual interest at _____% and payable as
 106* follows: _____.

107 The mortgage, note and any security agreement shall be in a form acceptable to **Seller**, but shall contain only clauses generally
 108 utilized by lending institutions in the county where the Property is located and shall provide for (1) a late payment fee, (2)
 109 acceleration at **Seller's** option in the event **Buyer** defaults, (3) the right to prepay without penalty all or part of the principal at any
 110* time(s) with interest only to date of payment, (4) the loan to be due on conveyance or sale assumable with mortgagee's
 111 consent, which may not be unreasonably withheld and (5) **Buyer** to keep the Property insured against loss by fire (and flood, if
 112 Property is in a flood zone) with extended coverage in an amount not less than the amount of the purchase money mortgage and
 113* note. **Buyer** shall furnish credit, employment, and financial information reasonably required by **Seller**. Within _____ days from
 114 receipt of all requested information, **Seller** shall deliver written notice to **Buyer** of **Seller's** decision to provide this financing. **Seller**
 115 shall not unreasonably withhold approval of this financing.

116* (I) _____ \ _____; _____ \ _____ **EXISTING MORTGAGE:** **Seller** shall, within _____ days from Effective Date, deliver to
 117 **Buyer** a copy of the mortgage and an estoppel letter from the lender stating principal balance and accrued interest, maturity date,
 118* time and method of payments, interest rate and status of mortgage. **Buyer** shall have _____ days from receipt of lender's statement
 119 to examine the mortgage and approve the terms of the loan. **Buyer** shall not unreasonably withhold approval. If mortgage contains
 120* a due on sale or conveyance clause, **Seller** shall, at **Buyer's** expense, obtain lender's consent to the assumption within _____ days
 121 from Effective Date. Any variance in the mortgage will be adjusted in the balance due at closing with no adjustment to purchase
 122 price; however, **Seller** shall not prepay any portion of the mortgage without **Buyer's** consent. **Buyer** shall purchase **Seller's** escrow
 123 account dollar for dollar.

124* (1) **First Mortgage:** **Buyer** shall assume and take title subject to the existing first mortgage, LN# _____ in favor
 125* of _____,
 126* having an approximate present principal balance of \$ _____ payable \$ _____ per month including
 127* principal, interest, other _____, and having a fixed
 128* other (describe) _____ interest rate of
 129* _____%, which will will not escalate upon assumption. Additional terms: _____

131* (2) **Second Mortgage:** **Buyer** shall assume and take title subject to the existing second mortgage, LN# _____ in
 132* favor of _____,
 133* having an approximate present principal balance of \$ _____ payable \$ _____ per month including
 134* principal, interest, other _____, and having a fixed
 135* other (describe) _____
 136* interest rate of _____%, which will will not escalate upon assumption. Additional terms: _____

138* (J) _____ \ _____; _____ \ _____ **BUYER'S ATTORNEY APPROVAL:** This Contract is contingent upon **Buyer's** attorney
 139 approving the Contract. **Buyer** may terminate the Contract and receive a return of the deposits if **Buyer's** attorney disapproves the
 140* Contract and **Buyer** notifies **Seller** in writing within _____ days (5 days if left blank) after Effective Date.

141* (K) _____ \ _____; _____ \ _____ **SELLER'S ATTORNEY APPROVAL:** This Contract is contingent upon **Seller's** attorney
 142 approving the Contract. **Seller** may terminate the Contract and the deposit will be returned to **Buyer** if **Seller's** attorney
 143* disapproves the Contract and **Seller** notifies **Buyer** in writing within _____ days (5 days if left blank) after Effective Date.

144* **Buyer** (____) (____) and **Seller** (____) (____) acknowledge receipt of a copy of this page, which is page 3 of 3 Pages.

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